

# **Reflections on joint cross boundary working**

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# Cross boundary working

- Driving change in public services
- Challenging current assumptions and ways of working
- Demonstrating 'Value for Money'

# Achieving Efficiencies

Where does it start?

You as a transformational leader

Your team

The demand for change

‘Stepping out of your comfort zone’

# Drive Transformation & Deliver Results

Focus on

- Strategic thinking
- Transformational and Transactional Leadership
- Driving change
- Motivation
- Personal resilience

# My Journey

- Understanding the business
- Focus on people and budgets
- Culture that delivers
- Communicate to excess
- Exceeding expectations (VFM)
- Celebrate success

# Ensuring You Don't Get Complacent

## **Create opportunities for you to learn**

- AGMA Board
- Gateway Reviews
- Stepping Up & Enterprising Leadership
- NW Inspiring Woman Award
- Partnerships
- Dare to delegate areas of potential risk

# Be Prepared for Challenges

- Pay and grading outcomes
- PFI/BSF
- Consultants review of Council Services
- £1+ million of efficiencies
- Cross-cutting reviews
- Make, Do or buy decisions
- Leadership Team

# Make, Do or Buy: Consultant Review

- FM thought as an 'easy target'
- Preconceived ideas
- Shared vision for improvements & efficiencies
- Increased learning
- New ways of working



# Partnership with Oldham

- Exploration workshops
- Feasibility templates
- Importance of investing time to re-assure, clarify expectations & agree shared values
- Sound governance and project management structure
- Clarify benefits both financial and otherwise

# Oldham - projects and outcomes

- Head of FM role with project plan
- Budget review and resolution
- Corporate cleaning productivity review
- Commercial catering
- Implementing nutritional standards
- Low level preventative care

# My Message

‘ Challenge perceptions whilst maintaining your passion for the services you deliver and your personal belief in yourself and the people you manage’